

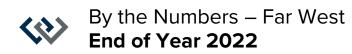
The data tells its own story. We'll show you how to read between the lines.



WINDERMERE REALTY TRUST



CLACKAMAS COUNTY	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
97015	356	284	-20.2%
97034	565	359	-36.5%
97035	648	432	-33.3%
97045	1,051	810	-22.9%
97068	744	544	-26.9%
97086	904	639	-29.3%
97219	967	726	-24.9%
97222	562	442	-21.4%
97267	572	448	-21.7%
AVERAGE CLOSED PRICE			
97015	508.2	529.5	4.2%
97034	1,314.6	1,397.4	6.3%
97035	771.0	770.6	-0.1%
97045	583.5	622.0	6.6%
97068	764.0	889.9	16.5%
97086	652.0	722.0	10.7%
97219	674.3	769.8	14.2%
97222	480.3	514.0	7.0%
97267	516.9	551.3	6.7%
AVERAGE DAYS ON MKT			
97015	17	24	41.2%
97034	28	20	-28.6%
97035	20	20	0
97045	20	27	35.0%
97068	21	26	23.8%
97086	32	27	-15.6%
97219	20	20	0
97222	17	22	29.4%
97267	15	20	33.3%
SOLD VS. LIST PRICE			
97015	102.8%	101.9%	-0.8%
97034	99.5%	101.0%	1.5%
97035	101.8%	102.4%	0.7%
97045	102.2%	100.8%	-1.4%
97068	101.9%	101.7%	-0.3%
97086	101.8%	101.3%	-0.5%
97219	102.3%	102.1%	-0.1%
97222	103.8%	103.4%	-0.3%
97267	103.8%	102.0%	-1.7%



FAR WEST	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
97006	726	537	-26.0%
97007	1,041	815	-21.7%
97123	1,142	861	-24.6%
97124	761	519	-31.8%
97132	621	542	-12.7%
97140	482	431	-10.6%
AVERAGE CLOSED PRICE			
97006	458.9	501.7	9.3%
97007	565.4	627.8	11.0%
97123	534.2	604.4	13.1%
97124	526.4	567.6	7.8%
97132	551.1	580	5.2%
97140	665.9	722	8.4%
AVERAGE DAYS ON MKT			
97006	14	18	28.6%
97007	12	21	75.0%
97123	18	22	22.2%
97124	18	18	0
97132	30	24	-20.0%
97140	19	20	5.3%
SOLD VS. LIST PRICE			
97006	103.6%	103.0%	-0.6%
97007	103.9%	102.8%	-1.0%
97123	102.0%	101.3%	-0.7%
97124	102.7%	101.9%	-0.8%
97132	100.5%	100.2%	-0.3%
97140	101.9%	101.5%	-0.4%



By the Numbers – Greater Portland **End of Year 2022**

GREATER PORTLAND	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
NW Washington Co./Sauvie Island	1,695	1,253	-26.1%
North	1,771	1,340	-24.3%
Northeast	3,599	2,921	-18.8%
Southeast	4,704	3,703	-21.3%
West/Raleigh Hills	3,903	2,951	-24.4%
AVERAGE CLOSED PRICE			
NW Washington Co/Sauvie Island	665.5	763.6	14.7%
North	529	540.2	2.1%
Northeast	577.2	601.7	4.2%
Southeast	529.2	552.5	4.4%
West/Raleigh Hills	711.0	751.7	5.7%
AVERAGE DAYS ON MKT			
NW Washington Co/Sauvie Island	22	22	0
North	23	24	4.3%
Northeast	21	23	9.5%
Southeast	21	24	14.3%
West/Raleigh Hills	35	30	-14.3%
SOLD VS. LIST PRICE			
NW Washington Co/Sauvie Island	102.3%	102.8%	0.5%
North	103.1%	103.0%	-0.1%
Northeast	103.1%	102.8%	-0.3%
Southeast	103.1%	102.3%	-0.7%
West/Raleigh Hills	101.0%	101.1%	0.1%



By the Numbers – North Portland **End of Year 2022**

NORTH PORTLAND	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
97203	740	552	-25.4%
97217	945	726	-23.2%
97227	82	59	-28.0%
AVERAGE CLOSED PRICE			
97203	499.7	502.1	0.5%
97217	544.7	554.7	1.8%
97227	642.5	707.9	10.2%
AVERAGE DAYS ON MKT			
97203	16	22	37.5%
97217	28	26	-7.1%
97227	30	31	3.3%
SOLD VS. LIST PRICE			
97203	104.0%	103.3%	-0.6%
97217	102.5%	102.8%	0.3%
97227	101.6%	102.4%	0.8%



By the Numbers — Northeast Portland **End of Year 2022**

NORTHEAST PORTLAND	2021	2022	% CHANGE
AVAILABLE INVENTORY			
97211	758	634	-16.4%
97212	556	388	-30.2%
97213	667	520	-22.0%
97232	179	157	-12.3%
AVERAGE CLOSED PRICE			
97211	593.3	638.3	7.6%
97212	821.9	894.1	8.8%
97213	631.7	617.9	-2.2%
97232	632.7	668.4	5.6%
AVERAGE DAYS ON MKT			
97211	22	25	13.6%
97212	23	16	-30.4%
97213	17	20	17.6%
97232	30	29	-3.3%
SOLD VS. LIST PRICE			
97211	103.4%	103.6%	0.2%
97212	102.8%	103.6%	0.8%
97213	103.8%	104.0%	0.2%
97232	102.3%	101.8%	-0.4%



By the Numbers – Northwest Portland **End of Year 2022**

NORTHWEST PORTLAND	2021	2022	% CHANGE
Closed Sales in Units			
97209	496	422	-14.9%
97210	324	211	-34.9%
97229	1,513	1,092	-27.8%
97231	109	95	-12.8%
AVERAGE CLOSED PRICE			
97209	552.3	535.3	-3.1%
97210	790.9	864.9	9.4%
97229	711.7	804.4	13.0%
97231	732.3	863.6	17.9%
AVERAGE DAYS ON MKT			
97209	67	48	-28.4%
97210	42	33	-21.4%
97229	21	20	-4.8%
97231	59	43	-27.1%
SOLD VS. LIST PRICE			
97209	97.1%	97.7%	0.6%
97210	100.1%	100.1%	0
97229	102.4%	103.1%	0.7%
97231	99.7%	95.9%	-3.7%



By the Numbers — Southeast Portland **End of Year 2022**

SOUTHEAST PORTLAND	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
97202	821	606	-26.2%
97206	1,154	952	-17.5%
97214	394	319	-19.0%
97215	354	250	-29.4%
97216	259	228	-12.0%
AVERAGE CLOSED PRICE			
97202	694.2	739.6	6.5%
97206	499.4	521.6	4.4%
97214	704.3	752.7	6.9%
97215	701.7	717.5	2.3%
97216	434.0	454.2	4.7%
AVERAGE DAYS ON MKT			
97202	18	24	33.3%
97206	18	21	16.7%
97214	22	23	4.5%
97215	20	17	-15.0%
97216	18	24	33.3%
SOLD VS. LIST PRICE			
97202	103.3%	102.6%	-0.6%
97206	103.9%	102.7%	-1.1%
97214	102.5%	102.6%	0.1%
97215	103.8%	104.3%	0.5%
97216	102.9%	102.2%	-0.7%



SOUTHWEST PORTLAND	2021	2022	% CHANGE
CLOSED SALES IN UNITS			
97201	359	264	-26.5%
97205	91	92	1.1%
97219	967	726	-24.9%
97221	248	208	-16.1%
97225	497	356	-28.4%
97239	464	333	-28.2%
AVERAGE CLOSED PRICE			
97201	733.7	694.1	-5.4%
97205	616.0	571.2	-7.3%
97219	674.3	769.8	14.2%
97221	912.7	949.0	4.0%
97225	720.2	813.2	12.9%
97239	680.0	723.4	6.4%
AVERAGE DAYS ON MKT			
97201	57	43	-24.6%
97205	55	45	-18.2%
97219	20	20	0
97221	24	31	29.2%
97225	20	20	0
97239	35	28	-20.0%
SOLD VS. LIST PRICE			
97201	98.7%	98.8%	0.1%
97205	98.6%	98.6%	0
97219	102.3%	102.1%	-0.1%
97221	102.5%	102.9%	0.4%
97225	102.5%	102.7%	0.2%
97239	101.2%	102.5%	1.2%