



## By the Numbers – Far West November 2022

FAR WEST	Nov 2021	Nov 2022	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	21	45	114.3%
97007	33	141	327.3%
97123	53	135	154.7%
97124	22	54	145.5%
97132	41	112	173.2%
97140	18	76	322.2%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	477.4	515.1	7.9%
97007	790.3	671.7	-15.0%
97123	637.8	763.5	19.7%
97124	965.6	806.1	-16.5%
97132	1,031.3	949.4	-7.9%
97140	1,022.3	1,165.0	14.0%
<b>AVERAGE DAYS ON MKT</b>			
97006	21	28	33.3%
97007	12	34	183.3%
97123	18	37	105.6%
97124	19	35	84.2%
97132	47	52	10.6%
97140	15	23	53.3%
<b>SOLD VS. LIST PRICE</b>			
97006	101.8%	99.3%	-2.5%
97007	102.0%	99.5%	-2.4%
97123	100.4%	98.6%	-1.8%
97124	101.3%	97.5%	-3.8%
97132	100.0%	94.6%	-5.4%
97140	101.1%	98.6%	-2.5%
<b>MONTHS OF INVENTORY</b>			
97006	0.4	1.5	275.0%
97007	0.5	3.4	580.0%
97123	0.5	2.6	420.0%
97124	0.3	2.1	600.0%
97132	0.8	3.4	325.0%
97140	0.5	3.0	500.0%

Year to Date	2021	2022	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	666	518	-22.2%
<b>97007</b>	959	765	-20.2%
<b>97123</b>	1,066	800	-25.0%
<b>97124</b>	711	496	-30.2%
<b>97132</b>	572	517	-9.6%
<b>97140</b>	454	404	-11.0%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	457.1	500.1	9.4%
<b>97007</b>	564.6	631.5	11.8%
<b>97123</b>	531.4	604.4	13.7%
<b>97124</b>	524.9	570.7	8.7%
<b>97132</b>	545.8	582.1	6.7%
<b>97140</b>	655.3	719.7	9.8%