



## By the Numbers – Far West March 2022

| FAR WEST                   | March 2021      | March 2022      | % CHANGE |
|----------------------------|-----------------|-----------------|----------|
| <b>AVAILABLE INVENTORY</b> |                 |                 |          |
| 97006                      | 21              | 23              | 9.5%     |
| 97007                      | 18              | 23              | 27.8%    |
| 97123                      | 33              | 39              | 18.2%    |
| 97124                      | 24              | 22              | -8.3%    |
| 97132                      | 48              | 31              | -35.4%   |
| 97140                      | 24              | 18              | -25.0%   |
| <b>AVERAGE LIST PRICE</b>  | <b>(\$,000)</b> | <b>(\$,000)</b> |          |
| 97006                      | 311.8           | 456.6           | 46.4%    |
| 97007                      | 953.9           | 1,019.1         | 6.8%     |
| 97123                      | 630.4           | 844.7           | 34.0%    |
| 97124                      | 751.4           | 989.6           | 31.7%    |
| 97132                      | 1,273.2         | 1,142.1         | -10.3%   |
| 97140                      | 1,159.1         | 835.1           | -28.0%   |
| <b>AVERAGE DAYS ON MKT</b> |                 |                 |          |
| 97006                      | 11              | 13              | 18.2%    |
| 97007                      | 17              | 15              | -11.8%   |
| 97123                      | 24              | 12              | -50.0%   |
| 97124                      | 23              | 8               | -65.2%   |
| 97132                      | 15              | 13              | -13.3%   |
| 97140                      | 33              | 12              | -63.6%   |
| <b>SOLD VS. LIST PRICE</b> |                 |                 |          |
| 97006                      | 104.7%          | 105.2%          | 0.4%     |
| 97007                      | 105.1%          | 105.5%          | 0.4%     |
| 97123                      | 102.6%          | 103.3%          | 0.8%     |
| 97124                      | 103.4%          | 106.4%          | 2.9%     |
| 97132                      | 100.7%          | 100.3%          | -0.4%    |
| 97140                      | 100.6%          | 102.9%          | 2.3%     |
| <b>MONTHS OF INVENTORY</b> |                 |                 |          |
| 97006                      | 0.4             | 0.5             | 25.0%    |
| 97007                      | 0.2             | 0.3             | 50.0%    |
| 97123                      | 0.3             | 0.6             | 100.0%   |
| 97124                      | 0.4             | 0.4             | 0        |
| 97132                      | 1.4             | 0.7             | -50.0%   |
| 97140                      | 0.6             | 0.6             | 0        |

| Year to Date               | 2021           | 2022           | % CHANGE |
|----------------------------|----------------|----------------|----------|
| <b>CLOSED SALES</b>        |                |                |          |
| <b>97006</b>               | 145            | 120            | -17.2%   |
| <b>97007</b>               | 184            | 190            | 3.3%     |
| <b>97123</b>               | 226            | 216            | -4.4%    |
| <b>97124</b>               | 141            | 121            | -14.2%   |
| <b>97132</b>               | 104            | 126            | 21.2%    |
| <b>97140</b>               | 97             | 86             | -11.3%   |
| <b>AVERAGE SALES PRICE</b> | <b>(\$000)</b> | <b>(\$000)</b> |          |
| <b>97006</b>               | 410.6          | 467.4          | 13.8%    |
| <b>97007</b>               | 515.2          | 582.8          | 13.1%    |
| <b>97123</b>               | 511.6          | 556.3          | 8.7%     |
| <b>97124</b>               | 464.6          | 555.2          | 19.5%    |
| <b>97132</b>               | 536.4          | 588.3          | 9.7%     |
| <b>97140</b>               | 571.8          | 684.2          | 19.7%    |