



## By the Numbers – Far West January 2022

FAR WEST	Jan 2021	Jan 2022	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	27	19	-29.6%
97007	34	36	5.9%
97123	59	29	-50.8%
97124	30	19	-36.7%
97132	46	31	-32.6%
97140	22	16	-27.3%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	402.0	445.9	10.9%
97007	839.9	868.5	3.4%
97123	561.1	891.7	58.9%
97124	597.6	966.5	61.7%
97132	1,224.7	1,309.6	6.9%
97140	931.3	830.2	-10.9%
<b>AVERAGE DAYS ON MKT</b>			
97006	27	23	-14.8%
97007	25	24	-4.0%
97123	37	29	-21.6%
97124	25	13	-48.0%
97132	23	33	43.5%
97140	14	26	85.7%
<b>SOLD VS. LIST PRICE</b>			
97006	101.8%	103.0%	1.2%
97007	101.3%	102.0%	0.7%
97123	101.4%	101.5%	0.0%
97124	101.9%	102.4%	0.5%
97132	101.1%	100.7%	-0.4%
97140	100.9%	98.2%	-2.7%
<b>MONTHS OF INVENTORY</b>			
97006	0.7	0.5	-28.6%
97007	0.6	0.7	16.7%
97123	1.0	0.4	-60.0%
97124	0.8	0.5	-37.5%
97132	1.2	0.9	-25.0%
97140	1.0	0.6	-40.0%

Year to Date	2021	2022	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	40	39	-2.5%
<b>97007</b>	56	52	-7.1%
<b>97123</b>	58	73	25.9%
<b>97124</b>	36	36	0
<b>97132</b>	38	34	-10.5%
<b>97140</b>	21	29	38.1%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	399.4	427.6	7.1%
<b>97007</b>	472.2	586.3	24.2%
<b>97123</b>	502.6	530.8	5.6%
<b>97124</b>	447.4	528.1	18.0%
<b>97132</b>	445.7	508.6	14.1%
<b>97140</b>	593.2	623.5	5.1%