

# EOY *By the Numbers* 2021



*The data tells its own story. We'll show you how to read between the lines.*

  
**Windermere**  
REAL ESTATE  
WINDERMERE REALTY TRUST

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## By the Numbers – Greater Portland End of Year 2021

GREATER PORTLAND	2020	2021	% CHANGE
<b>CLOSED SALES IN UNITS</b>			
<b>NW Washington Co./Sauvie Island</b>	1,643	1,683	2.4%
<b>North</b>	1,506	1,764	17.1%
<b>Northeast</b>	3,032	3,577	18.0%
<b>Southeast</b>	3,943	4,683	18.8%
<b>West/Raleigh Hills</b>	3,154	3,896	23.5%
<b>AVERAGE CLOSED PRICE</b>			
<b>NW Washington Co/Sauvie Island</b>	564.9	665.7	17.8%
<b>North</b>	460.5	529.3	14.9%
<b>Northeast</b>	513.4	577.5	12.5%
<b>Southeast</b>	465.5	529.0	13.6%
<b>West/Raleigh Hills</b>	629.1	711.0	13.0%
<b>AVERAGE DAYS ON MKT</b>			
<b>NW Washington Co/Sauvie Island</b>	40	22	-45.0%
<b>North</b>	30	23	-23.3%
<b>Northeast</b>	32	21	-34.4%
<b>Southeast</b>	30	21	-30.0%
<b>West/Raleigh Hills</b>	46	35	-23.9%
<b>SOLD VS. LIST PRICE</b>			
<b>NW Washington Co/Sauvie Island</b>	99.9%	102.3%	2.4%
<b>North</b>	101.5%	103.1%	1.5%
<b>Northeast</b>	100.9%	103.1%	2.2%
<b>Southeast</b>	100.9%	103.1%	2.1%
<b>West/Raleigh Hills</b>	98.9%	101.0%	2.0%



## By the Numbers - Clackamas County End of Year 2021

CLACKAMAS COUNTY	2020	2021	% CHANGE
<b>CLOSED SALES IN UNITS</b>			
97015	529	562	6.2%
97034	574	647	12.7%
97035	638	742	16.3%
97045	780	901	15.5%
97068	869	966	11.2%
97086	488	558	14.3%
97219	529	562	6.2%
97222	574	647	12.7%
97267	638	742	16.3%
<b>AVERAGE CLOSED PRICE</b>			
97015	1,041.8	1,311.7	25.9%
97034	639.9	771.2	20.5%
97035	654.3	764.7	16.9%
97045	554.4	652.2	17.6%
97068	582.2	674.5	15.9%
97086	421.1	480.3	14.1%
97219	1,041.8	1,311.7	25.9%
97222	639.9	771.2	20.5%
97267	654.3	764.7	16.9%
<b>AVERAGE DAYS ON MKT</b>			
97015	50	28	-44.0%
97034	40	20	-50.0%
97035	44	21	-52.3%
97045	57	32	-43.9%
97068	35	20	-42.9%
97086	25	16	-36.0%
97219	50	28	-44.0%
97222	40	20	-50.0%
97267	44	21	-52.3%
<b>SOLD VS. LIST PRICE</b>			
97015	97.5%	99.5%	2.1%
97034	98.6%	101.8%	3.2%
97035	99.1%	101.9%	2.9%
97045	99.6%	101.8%	2.2%
97068	99.8%	102.2%	2.5%
97086	101.2%	103.8%	2.5%
97219	97.5%	99.5%	2.1%
97222	98.6%	101.8%	3.2%
97267	99.1%	101.9%	2.9%



## By the Numbers – Far West End of Year 2021

FAR WEST	2020	2021	% CHANGE
<b>CLOSED SALES IN UNITS</b>			
97006	595	717	20.5%
97007	1,068	1,032	-3.4%
97123	1,104	1,136	2.9%
97124	712	762	7.0%
97132	619	619	0
97140	495	481	-2.8%
<b>AVERAGE CLOSED PRICE</b>			
97006	386.3	457.9	18.5%
97007	484.3	565.5	16.8%
97123	463.1	534.3	15.4%
97124	438.9	526.6	20.0%
97132	486.7	551.3	13.3%
97140	594.6	666.4	12.1%
<b>AVERAGE DAYS ON MKT</b>			
97006	28	14	-50.0%
97007	32	12	-62.5%
97123	37	18	-51.4%
97124	25	18	-28.0%
97132	46	30	-34.8%
97140	30	19	-36.7%
<b>SOLD VS. LIST PRICE</b>			
97006	100.4%	103.6%	3.2%
97007	100.6%	103.9%	3.3%
97123	100.3%	102.0%	1.8%
97124	100.1%	102.7%	2.6%
97132	99.4%	100.5%	1.1%
97140	99.5%	101.9%	2.4%



## By the Numbers – North Portland End of Year 2021

<b>NORTH PORTLAND</b>	<b>2020</b>	<b>2021</b>	<b>% CHANGE</b>
<b>CLOSED SALES IN UNITS</b>			
<b>97203</b>	660	736	11.5%
<b>97217</b>	759	942	24.1%
<b>97227</b>	82	82	0
<b>AVERAGE CLOSED PRICE</b>			
<b>97203</b>	421.4	499.7	18.6%
<b>97217</b>	487.8	545.2	11.8%
<b>97227</b>	522.0	642.5	23.1%
<b>AVERAGE DAYS ON MKT</b>			
<b>97203</b>	24	16	-33.3%
<b>97217</b>	35	28	-20.0%
<b>97227</b>	32	30	-6.3%
<b>SOLD VS. LIST PRICE</b>			
<b>97203</b>	102.1%	104.0%	1.9%
<b>97217</b>	101.4%	102.5%	1.1%
<b>97227</b>	99.2%	101.6%	2.4%



## By the Numbers – Northeast Portland End of Year 2021

NORTHEAST PORTLAND	2020	2021	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97211	651	752	15.5%
97212	432	553	28.0%
97213	562	663	18.0%
97232	144	177	22.9%
<b>AVERAGE CLOSED PRICE</b>			
97211	539.8	594.5	10.1%
97212	758.3	822.5	8.5%
97213	538.2	632.2	17.5%
97232	605.6	631.3	4.2%
<b>AVERAGE DAYS ON MKT</b>			
97211	33	22	-33.3%
97212	30	23	-23.3%
97213	25	17	-32.0%
97232	33	30	-9.1%
<b>SOLD VS. LIST PRICE</b>			
97211	100.9%	103.5%	2.5%
97212	100.2%	102.8%	2.6%
97213	101.3%	103.8%	2.4%
97232	100.3%	102.3%	1.9%



## By the Numbers – Northwest Portland End of Year 2021

<b>NORTHWEST PORTLAND</b>	<b>2020</b>	<b>2021</b>	<b>% CHANGE</b>
<b>Closed Sales in Units</b>			
<b>97209</b>	323	326	0.9%
<b>97210</b>	230	222	-3.5%
<b>97229</b>	1,377	1,467	6.5%
<b>97231</b>	71	104	46.5%
<b>AVERAGE CLOSED PRICE</b>			
<b>97209</b>	563.2	521.4	-7.4%
<b>97210</b>	678.9	791.6	16.6%
<b>97229</b>	569.1	617.2	8.5%
<b>97231</b>	546.4	637.5	16.7%
<b>AVERAGE DAYS ON MKT</b>			
<b>97209</b>	74	70	-5.4%
<b>97210</b>	58	50	-13.8%
<b>97229</b>	42	36	-14.3%
<b>97231</b>	77	70	-9.1%
<b>SOLD VS. LIST PRICE</b>			
<b>97209</b>	97.4%	97.0%	-0.4%
<b>97210</b>	96.8%	98.6%	1.9%
<b>97229</b>	98.9%	99.8%	0.9%
<b>97231</b>	98.0%	97.6%	-0.4%



## By the Numbers – Southeast Portland End of Year 2021

SOUTHEAST PORTLAND	2020	2021	% CHANGE
<b>CLOSED SALES IN UNITS</b>			
97202	662	818	23.6%
97206	994	1,152	15.9%
97214	287	392	36.6%
97215	319	354	11.0%
97216	222	254	14.4%
<b>AVERAGE CLOSED PRICE</b>			
97202	631.6	692.1	9.6%
97206	442.1	499.7	13.0%
97214	669.7	704.8	5.2%
97215	599.5	701.7	17.0%
97216	369.1	431.5	16.9%
<b>AVERAGE DAYS ON MKT</b>			
97202	36	18	-50.0%
97206	26	18	-30.8%
97214	29	22	-24.1%
97215	23	20	-13.0%
97216	29	18	-37.9%
<b>SOLD VS. LIST PRICE</b>			
97202	100.0%	103.2%	3.3%
97206	102.1%	103.9%	1.7%
97214	100.6%	102.5%	1.9%
97215	101.4%	103.8%	2.4%
97216	101.6%	102.9%	1.4%





## By the Numbers – Southwest Portland End of Year 2021

<b>SOUTHWEST PORTLAND</b>	<b>2020</b>	<b>2021</b>	<b>% CHANGE</b>
<b>CLOSED SALES IN UNITS</b>			
97201	236	358	51.7%
97205	87	91	4.6%
97219	869	966	11.2%
97221	249	247	-0.8%
97225	419	495	18.1%
97239	304	464	52.6%
<b>AVERAGE CLOSED PRICE</b>			
97201	642.6	733.0	14.1%
97205	517.2	616.0	19.1%
97219	582.2	674.5	15.9%
97221	746.4	904.4	21.2%
97225	599.6	721.7	20.4%
97239	619.9	680.0	9.7%
<b>AVERAGE DAYS ON MKT</b>			
97201	61	57	-6.6%
97205	50	55	10.0%
97219	35	20	-42.9%
97221	45	24	-46.7%
97225	34	20	-41.2%
97239	49	35	-28.6%
<b>SOLD VS. LIST PRICE</b>			
97201	97.5%	98.7%	1.2%
97205	98.8%	98.6%	-0.1%
97219	99.8%	102.2%	2.5%
97221	99.8%	102.6%	2.7%
97225	99.7%	102.5%	2.8%
97239	98.4%	101.2%	2.9%