



By the Numbers – Far West October 2021

FAR WEST	October 2020	October 2021	% CHANGE
AVAILABLE INVENTORY			
97006	46	33	-28.3%
97007	63	64	1.6%
97123	93	61	-34.4%
97124	69	33	-52.2%
97132	64	50	-21.9%
97140	42	35	-16.7%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	333.3	423.9	27.2%
97007	547.8	624.3	14.0%
97123	592.4	689.4	16.4%
97124	601.5	804.0	33.7%
97132	1,182.1	996.9	-15.7%
97140	898.4	1,109.0	23.4%
AVERAGE DAYS ON MKT			
97006	24	13	-45.8%
97007	26	11	-57.7%
97123	32	15	-53.1%
97124	20	15	-25.0%
97132	34	23	-32.4%
97140	40	14	-65.0%
SOLD VS. LIST PRICE			
97006	100.4%	102.5%	2.0%
97007	101.3%	103.2%	1.9%
97123	101.2%	101.0%	-0.2%
97124	100.8%	101.0%	0.2%
97132	101.0%	102.2%	1.2%
97140	99.8%	98.2%	-1.6%
MONTHS OF INVENTORY			
97006	0.7	0.5	-28.6%
97007	0.6	0.7	16.7%
97123	0.9	0.6	-33.3%
97124	1.0	0.6	-40.0%
97132	0.9	0.9	0.00
97140	0.8	1.2	50.0%

Year to Date	2020	2021	% CHANGE
CLOSED SALES			
97006	505	603	19.4%
97007	893	890	-0.3%
97123	915	942	3.0%
97124	596	641	7.6%
97132	520	517	-0.6%
97140	397	419	5.5%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	386.0	454.8	17.8%
97007	483.1	560.7	16.1%
97123	463.0	526.0	13.6%
97124	438.2	523.5	19.5%
97132	472.5	547.2	15.8%
97140	597.3	659.3	10.4%