



By the Numbers – Far West March 2021

FAR WEST	March 2020	March 2021	% CHANGE
AVAILABLE INVENTORY			
97006	21	71	-70.4%
97007	18	107	-83.2%
97123	33	139	-76.3%
97124	24	74	-67.6%
97132	48	111	-56.8%
97140	24	59	-59.3%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	356.1	311.8	-12.4%
97007	580.8	953.9	64.2%
97123	529.9	630.4	19.0%
97124	621.1	751.4	21.0%
97132	781.2	1,273.2	63.0%
97140	875.8	1,159.1	32.3%
AVERAGE DAYS ON MKT			
97006	38	12	-68.4%
97007	34	12	-64.7%
97123	44	25	-43.2%
97124	26	25	-3.8%
97132	49	16	-67.3%
97140	54	34	-37.0%
SOLD VS. LIST PRICE			
97006	100.6%	104.6%	4.0%
97007	100.3%	105.3%	5.0%
97123	100.5%	102.6%	2.0%
97124	100.0%	103.4%	3.4%
97132	99.6%	100.6%	1.0%
97140	98.8%	100.7%	1.9%
MONTHS OF INVENTORY			
97006	1.7	0.4	-76.5%
97007	1.1	0.3	-72.7%
97123	1.7	0.3	-82.4%
97124	1.6	0.4	-75.0%
97132	2.3	1.5	-34.8%
97140	2.7	0.6	-77.8%

Year to Date	2020	2021	% CHANGE
CLOSED SALES			
97006	115	144	25.2%
97007	226	178	-21.2%
97123	232	227	-2.2%
97124	135	135	0
97132	113	102	-9.7%
97140	74	96	29.7%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	377.9	412.6	9.2%
97007	484.0	518.4	7.1%
97123	451.0	510.7	13.2%
97124	417.3	467.1	11.9%
97132	432.1	536.6	24.2%
97140	565.3	574.0	1.5%