



## By the Numbers – Far West November 2020

FAR WEST	Nov 2019	Nov 2020	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	71	28	-60.6%
97007	163	43	-73.6%
97123	177	84	-52.5%
97124	93	52	-44.1%
97132	121	55	-54.5%
97140	59	42	-28.8%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	367.7	348.9	-5.1%
97007	558.8	623.5	11.6%
97123	530.6	621.8	17.2%
97124	562.2	504.6	-10.2%
97132	752.7	1,211.8	61.0%
97140	1,254.4	879.8	-29.9%
<b>AVERAGE DAYS ON MKT</b>			
97006	39	14	-64.1%
97007	36	21	-41.7%
97123	55	19	-65.5%
97124	37	17	-54.1%
97132	52	33	-36.5%
97140	44	18	-59.1%
<b>SOLD VS. LIST PRICE</b>			
97006	99.0%	102.4%	3.4%
97007	99.2%	101.4%	2.3%
97123	99.1%	100.5%	1.4%
97124	99.0%	101.4%	2.4%
97132	98.6%	99.3%	0.7%
97140	99.3%	101.2%	1.9%
<b>MONTHS OF INVENTORY</b>			
97006	1.7	0.8	-52.9%
97007	1.9	0.6	-68.4%
97123	2.2	1.1	-50.0%
97124	2.0	0.9	-55.0%
97132	3.8	1.0	-73.7%
97140	2.0	0.8	-60.0%

Year to Date	2019	2020	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	489	542	10.8%
<b>97007</b>	856	969	13.2%
<b>97123</b>	761	987	29.7%
<b>97124</b>	595	654	9.9%
<b>97132</b>	533	575	7.9%
<b>97140</b>	456	447	-2.0%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	383.3	388.8	1.4%
<b>97007</b>	457.6	486.7	6.4%
<b>97123</b>	446.0	462.7	3.7%
<b>97124</b>	421.2	439.0	4.2%
<b>97132</b>	423.3	487.3	15.1%
<b>97140</b>	489.1	593.4	21.3%