



## By the Numbers – Far West August 2020

FAR WEST	August 2019	August 2020	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	95	53	-44.2%
97007	181	85	-53.0%
97123	192	116	-39.6%
97124	99	80	-19.2%
97132	148	74	-50.0%
97140	102	58	-43.1%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	394.6	367.2	-6.9%
97007	553.9	580.4	4.8%
97123	548.7	543.0	-1.0%
97124	585.2	586.3	0.2%
97132	650.9	1,107.0	70.1%
97140	999.1	756.1	-24.3%
<b>AVERAGE DAYS ON MKT</b>			
97006	24	26	8.3%
97007	30	31	3.3%
97123	45	27	-40.0%
97124	23	28	21.7%
97132	40	48	20.0%
97140	34	35	2.9%
<b>SOLD VS. LIST PRICE</b>			
97006	99.2%	100.6%	1.4%
97007	99.9%	100.6%	0.7%
97123	100.0%	100.0%	0.0%
97124	99.8%	100.0%	0.2%
97132	99.5%	99.5%	0.0%
97140	99.2%	100.2%	1.0%
<b>MONTHS OF INVENTORY</b>			
97006	1.9	1.0	-47.4%
97007	2.1	0.9	-57.1%
97123	2.0	1.0	-50.0%
97124	1.3	1.0	-23.1%
97132	2.1	1.3	-38.1%
97140	2.0	1.3	-35.0%

Year to Date	2019	2020	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	358	383	7.0%
<b>97007</b>	617	667	8.1%
<b>97123</b>	540	700	29.6%
<b>97124</b>	428	436	1.9%
<b>97132</b>	405	378	-6.7%
<b>97140</b>	336	302	-10.1%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	379.5	376.3	-0.8%
<b>97007</b>	460.1	480.6	4.5%
<b>97123</b>	435.2	464.8	6.8%
<b>97124</b>	418.4	431.1	3.0%
<b>97132</b>	421.0	459.0	9.0%
<b>97140</b>	477.1	582.6	22.1%