



By the Numbers – Far West July 2020

FAR WEST	July 2019	July 2020	% CHANGE
AVAILABLE INVENTORY			
97006	91	46	-49.5%
97007	180	100	-44.4%
97123	191	138	-27.7%
97124	97	85	-12.4%
97132	149	88	-40.9%
97140	109	51	-53.2%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	421.7	374.5	-11.2%
97007	631.2	597.0	-5.4%
97123	555.4	537.1	-3.3%
97124	555.1	511.6	-7.8%
97132	667.1	904.9	35.6%
97140	972.9	831.8	-14.5%
AVERAGE DAYS ON MKT			
97006	21	42	100.0%
97007	30	34	13.3%
97123	32	38	18.8%
97124	23	26	13.0%
97132	52	38	-26.9%
97140	21	22	4.8%
SOLD VS. LIST PRICE			
97006	98.1%	100.3%	2.2%
97007	99.9%	100.6%	0.7%
97123	99.7%	100.3%	0.6%
97124	99.2%	99.8%	0.5%
97132	97.6%	100.8%	3.2%
97140	98.5%	100.9%	2.5%
MONTHS OF INVENTORY			
97006	2.1	0.8	-61.9%
97007	1.9	1.0	-47.4%
97123	2.1	1.3	-38.1%
97124	1.3	1.0	-23.1%
97132	2.3	1.3	-43.5%
97140	1.9	0.8	-57.9%

Year to Date	2019	2020	% CHANGE
CLOSED SALES			
97006	309	326	5.5%
97007	532	565	6.2%
97123	444	578	30.2%
97124	349	355	1.7%
97132	336	312	-7.1%
97140	285	250	-12.3%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	378.1	373.1	-1.3%
97007	458.8	480.0	4.6%
97123	437.3	458.8	4.9%
97124	413.5	423.3	2.4%
97132	422.7	432.3	2.3%
97140	480.1	574.4	19.6%