



By the Numbers – Far West March 2020

FAR WEST	March 2019	March 2020	% CHANGE
AVAILABLE INVENTORY			
97006	35	71	102.9%
97007	116	107	-7.8%
97123	125	139	11.2%
97124	66	74	12.1%
97132	156	111	-28.8%
97140	89	59	-33.7%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	408.0	356.1	-12.7%
97007	701.7	580.8	-17.2%
97123	614.6	529.9	-13.8%
97124	612.3	621.1	1.4%
97132	599.5	781.2	30.3%
97140	966.5	875.8	-9.4%
AVERAGE DAYS ON MKT			
97006	31	38	22.6%
97007	39	33	-15.4%
97123	48	47	-2.1%
97124	25	26	4.0%
97132	37	49	32.4%
97140	33	59	78.8%
SOLD VS. LIST PRICE			
97006	100.0%	100.4%	0.4%
97007	99.9%	100.3%	0.4%
97123	99.1%	100.5%	1.4%
97124	99.4%	100.1%	0.7%
97132	99.6%	99.6%	0.0%
97140	99.7%	98.6%	-1.1%
MONTHS OF INVENTORY			
97006	0.7	1.8	157.1%
97007	1.5	1.1	-26.7%
97123	1.8	1.9	5.6%
97124	1.5	1.7	13.3%
97132	4.0	2.3	-42.5%
97140	2.3	3.0	30.4%

Year to Date	2019	2020	% CHANGE
CLOSED SALES			
97006	114	112	-1.8%
97007	168	223	32.7%
97123	137	224	63.5%
97124	98	132	34.7%
97132	96	112	16.7%
97140	86	72	-16.3%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	380.2	377.5	-0.7%
97007	454.6	483.0	6.2%
97123	431.0	442.5	2.7%
97124	403.1	419.5	4.1%
97132	402.0	432.3	7.5%
97140	470.0	558.0	18.7%