



## By the Numbers – Far West February 2020

FAR WEST	Feb 2019	Feb 2020	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	40	48	20.0%
97007	84	105	25.0%
97123	143	114	-20.3%
97124	55	80	45.5%
97132	141	105	-25.5%
97140	84	57	-32.1%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	384.2	375.8	-2.2%
97007	785.7	617.8	-21.4%
97123	605.9	529.4	-12.6%
97124	616.7	638.8	3.6%
97132	609.7	785.6	28.9%
97140	967.3	950.3	-1.8%
<b>AVERAGE DAYS ON MKT</b>			
97006	70	29	-58.6%
97007	61	61	0.0%
97123	35	48	37.1%
97124	39	47	20.5%
97132	81	89	9.9%
97140	77	40	-48.1%
<b>SOLD VS. LIST PRICE</b>			
97006	99.1%	99.6%	0.6%
97007	99.6%	99.9%	0.3%
97123	100.3%	99.9%	-0.4%
97124	99.9%	99.6%	-0.3%
97132	97.6%	98.4%	0.8%
97140	98.7%	99.8%	1.1%
<b>MONTHS OF INVENTORY</b>			
97006	1.0	1.2	20.0%
97007	1.4	1.6	14.3%
97123	3.9	1.5	-61.5%
97124	2.0	2.1	5.0%
97132	4.4	2.8	-36.4%
97140	3.5	1.9	-45.7%

Year to Date	2019	2020	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	66	70	6.1%
<b>97007</b>	90	123	36.7%
<b>97123</b>	68	139	104.4%
<b>97124</b>	55	87	58.2%
<b>97132</b>	57	62	8.8%
<b>97140</b>	48	50	4.2%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	380.3	367.2	-3.4%
<b>97007</b>	457.6	473.3	3.4%
<b>97123</b>	405.3	446.8	10.2%
<b>97124</b>	402.8	425.9	5.7%
<b>97132</b>	413.4	439.5	6.3%
<b>97140</b>	504.0	512.6	1.7%