



## By the Numbers – Far West December 2019

FAR WEST	Dec 2018	Dec 2019	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	45	42	-6.7%
97007	98	139	41.8%
97123	118	145	22.9%
97124	48	63	31.3%
97132	134	107	-20.1%
97140	73	54	-26.0%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	380.5	379.8	-0.2%
97007	690.9	561.8	-18.7%
97123	622.6	534.8	-14.1%
97124	672.9	590.5	-12.2%
97132	656.3	745.7	13.6%
97140	1,039.7	1,340.7	29.0%
<b>AVERAGE DAYS ON MKT</b>			
97006	66	52	-21.2%
97007	35	40	14.3%
97123	35	46	31.4%
97124	37	38	2.7%
97132	81	46	-43.2%
97140	48	41	-14.6%
<b>SOLD VS. LIST PRICE</b>			
97006	90.4%	99.2%	9.6%
97007	99.1%	100.1%	1.0%
97123	99.7%	99.2%	-0.5%
97124	100.1%	99.2%	-0.9%
97132	97.8%	98.0%	0.2%
97140	98.5%	98.9%	0.4%
<b>MONTHS OF INVENTORY</b>			
97006	1.5	1.1	-26.7%
97007	1.7	2.1	23.5%
97123	2.3	2.5	8.7%
97124	1.3	1.5	15.4%
97132	4.8	3.8	-20.8%
97140	1.7	1.9	11.8%

Year to Date	2018	2019	% CHANGE
<b>CLOSED SALES</b>			
<b>97006</b>	553	528	-4.5%
<b>97007</b>	916	922	0.7%
<b>97123</b>	753	816	8.4%
<b>97124</b>	625	637	1.9%
<b>97132</b>	540	561	3.9%
<b>97140</b>	537	484	-9.9%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
<b>97006</b>	376.9	380.9	1.1%
<b>97007</b>	440.4	456.3	3.6%
<b>97123</b>	400.3	443.5	10.8%
<b>97124</b>	411.4	423.3	2.9%
<b>97132</b>	418.2	424.9	1.6%
<b>97140</b>	518.0	487.1	-6.0%