



By the Numbers – Far West November 2019

FAR WEST	Nov 2018	Nov 2019	% CHANGE
AVAILABLE INVENTORY			
97006	56	71	26.8%
97007	119	163	37.0%
97123	131	177	35.1%
97124	49	93	89.8%
97132	145	121	-16.6%
97140	100	59	-41.0%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	378.6	367.7	-2.9%
97007	652.3	558.8	-14.3%
97123	615.1	530.6	-13.7%
97124	671.4	562.2	-16.3%
97132	602.5	752.7	24.9%
97140	936.8	1,254.4	33.9%
AVERAGE DAYS ON MKT			
97006	25	38	52.0%
97007	41	34	-17.1%
97123	42	55	31.0%
97124	34	35	2.9%
97132	25	52	108.0%
97140	40	45	12.5%
SOLD VS. LIST PRICE			
97006	100.0%	99.2%	-0.8%
97007	98.9%	99.2%	0.3%
97123	99.9%	98.9%	-1.1%
97124	99.3%	99.2%	-0.1%
97132	98.1%	98.6%	0.5%
97140	98.4%	99.2%	0.9%
MONTHS OF INVENTORY			
97006	1.5	1.8	20.0%
97007	1.5	2.1	40.0%
97123	2.5	2.4	-4.0%
97124	1.1	2.3	109.1%
97132	3.9	3.8	-2.6%
97140	2.4	2.1	-12.5%

Year to Date	2018	2019	% CHANGE
CLOSED SALES			
97006	522	488	-6.5%
97007	857	848	-1.1%
97123	702	755	7.5%
97124	589	589	0.0%
97132	512	532	3.9%
97140	494	454	-8.1%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	377.6	382.9	1.4%
97007	441.0	457.4	3.7%
97123	399.4	444.4	11.3%
97124	413.0	420.7	1.9%
97132	414.3	422.8	2.1%
97140	524.7	489.2	-6.8%