



By the Numbers – Far West October 2019

FAR WEST	Oct 2018	Oct 2019	% CHANGE
AVAILABLE INVENTORY			
97006	77	74	-3.9%
97007	138	165	19.6%
97123	137	175	27.7%
97124	67	102	52.2%
97132	140	127	-9.3%
97140	110	72	-34.5%
AVERAGE LIST PRICE	(\$,000)	(\$,000)	
97006	384.6	361.2	-6.1%
97007	653.0	548.4	-16.0%
97123	591.1	523.6	-11.4%
97124	653.8	567.9	-13.1%
97132	621.9	697.2	12.1%
97140	897.7	1,100.5	22.6%
AVERAGE DAYS ON MKT			
97006	29	34	17.2%
97007	27	29	7.4%
97123	45	57	26.7%
97124	35	25	-28.6%
97132	28	35	25.0%
97140	45	40	-11.1%
SOLD VS. LIST PRICE			
97006	99.5%	99.3%	-0.3%
97007	98.9%	98.9%	0.0%
97123	98.7%	98.5%	-0.2%
97124	99.5%	100.1%	0.6%
97132	98.3%	99.2%	0.9%
97140	98.3%	98.3%	0.0%
MONTHS OF INVENTORY			
97006	1.6	1.6	0.0%
97007	1.7	2.0	17.6%
97123	2.1	2.3	9.5%
97124	1.2	1.8	50.0%
97132	3.3	3.3	0.0%
97140	2.3	1.8	-21.7%

Year to Date	2018	2019	% CHANGE
CLOSED SALES			
97006	485	445	-8.2%
97007	779	761	-2.3%
97123	650	674	3.7%
97124	546	545	-0.2%
97132	475	495	4.2%
97140	453	424	-6.4%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	380.2	383.3	0.8%
97007	442.0	457.4	3.5%
97123	399.9	447.8	12.0%
97124	415.7	419.1	0.8%
97132	418.2	424.6	1.5%
97140	523.9	484.7	-7.5%