



## By the Numbers – Far West September 2019

FAR WEST	Sept 2018	Sept 2019	% CHANGE
<b>AVAILABLE INVENTORY</b>			
97006	69	89	29.0%
97007	141	203	44.0%
97123	152	199	30.9%
97124	80	96	20.0%
97132	144	155	7.6%
97140	127	84	-33.9%
<b>AVERAGE LIST PRICE</b>	<b>(\$,000)</b>	<b>(\$,000)</b>	
97006	374.1	385.9	3.2%
97007	641.2	545.4	-14.9%
97123	557.6	533.3	-4.4%
97124	613.0	593.6	-3.2%
97132	629.0	659.4	4.8%
97140	884.8	1,027.7	16.2%
<b>AVERAGE DAYS ON MKT</b>			
97006	25	26	4.0%
97007	32	42	31.3%
97123	33	39	18.2%
97124	19	28	47.4%
97132	48	48	0.0%
97140	58	51	-12.1%
<b>SOLD VS. LIST PRICE</b>			
97006	100.2%	99.1%	-1.1%
97007	99.3%	99.5%	0.2%
97123	99.7%	99.5%	-0.2%
97124	99.0%	99.1%	0.1%
97132	98.4%	97.9%	-0.5%
97140	99.7%	97.3%	-2.4%
<b>MONTHS OF INVENTORY</b>			
97006	1.9	2.3	21.1%
97007	1.8	3.3	83.3%
97123	3.0	3.6	20.0%
97124	1.3	1.6	23.1%
97132	2.9	3.2	10.3%
97140	3.7	1.9	-48.6%

Year to Date	2018	2019	% CHANGE
<b>CLOSED SALES</b>			
97006	437	397	-9.2%
97007	698	678	-2.9%
97123	586	596	1.7%
97124	492	487	-1.0%
97132	433	454	4.8%
97140	406	380	-6.4%
<b>AVERAGE SALES PRICE</b>	<b>(\$000)</b>	<b>(\$000)</b>	
97006	379.7	382.8	0.8%
97007	442.4	458.1	3.5%
97123	397.9	435.5	9.4%
97124	417.1	420.9	0.9%
97132	421.7	424.7	0.7%
97140	528.4	478.4	-9.5%