



By the Numbers – Far West August 2019

FAR WEST	Aug 2018	Aug 2019	% CHANGE
AVAILABLE INVENTORY			
97006	82	95	15.9%
97123	156	192	23.1%
97124	98	99	1.0%
97132	149	148	-0.7%
97140	129	102	-20.9%
AVERAGE LIST PRICE	(\$,000)		
97006	385.7	394.6	2.3%
97123	572.1	548.7	-4.1%
97124	613.3	585.2	-4.6%
97132	653.6	650.9	-0.4%
97140	889.9	999.1	12.3%
AVERAGE DAYS ON MKT			
97006	24	24	0.0%
97123	32	45	40.6%
97124	27	24	-11.1%
97132	20	42	110.0%
97140	23	34	47.8%
SOLD VS. LIST PRICE			
97006	99.9%	99.2%	-0.7%
97123	99.9%	100.1%	0.2%
97124	97.8%	99.9%	2.1%
97132	99.7%	99.6%	-0.1%
97140	100.1%	99.2%	-0.9%
MONTHS OF INVENTORY			
97006	1.2	2.0	66.7%
97123	2.4	2.0	-16.7%
97124	1.8	1.3	-27.8%
97132	2.3	2.2	-4.3%
97140	2.3	2.1	-8.7%

Year Over Year	2018	2019	% CHANGE
CLOSED SALES			
97006	400	356	-11.0%
97123	535	539	0.7%
97124	431	422	-2.1%
97132	383	402	5.0%
97140	372	333	-10.5%
AVERAGE SALES PRICE	(\$000)	(\$000)	
97006	379.7	379.9	0.1%
97123	400.3	435.4	8.8%
97124	414.7	418.9	1.0%
97132	421.5	420.9	-0.1%
97140	531.1	477.9	-10.0%